

01347

1991/02/14

LIMITED OFFICIAL USE
Department of State

INCOMING
TELEGRAM

PAGE 02 OF 02 BEIJIN 04569 08 OF 02 140932Z 2020 CAP2269

8 THE ANNUAL TRADE PLAN HAS NEVER BEEN RELEASED, EVEN AFTER THE FACT. THIS PLAN DETERMINES MOST OF CHINA'S IMPORTS. WITHOUT ACCESS TO THIS INFORMATION WE HAVE NO WAY OF KNOWING WHETHER CHINA IS GIVING US PRODUCTS FAIR ACCESS TO THE CHINA MARKET.

8 US EXPORTERS FREQUENTLY COMPLAIN THAT CHINA'S IMPORT SUBSTITUTION RULES ARE A MAJOR PROTECTIONIST BARRIER. THESE RULES HAVE NEVER BEEN PUBLICLY RELEASED. THEY ARE SUBJECT TO FREQUENT CHANGE WITHOUT NOTIFICATION.

8 US FIRMS ALSO FIND IT DIFFICULT TO OBTAIN ADEQUATE INFORMATION ABOUT MAJOR INVESTMENT PROJECTS IN CHINA. THE JAPANESE HAVE DEVELOPED A NETWORK OF RELATIONSHIPS WITH CHINESE IMPORTERS THAT WORKS TO THE DISADVANTAGE OF U.S. FIRMS. LILLEY